AXIOM
Accounting | Audit | Tax | Advisory

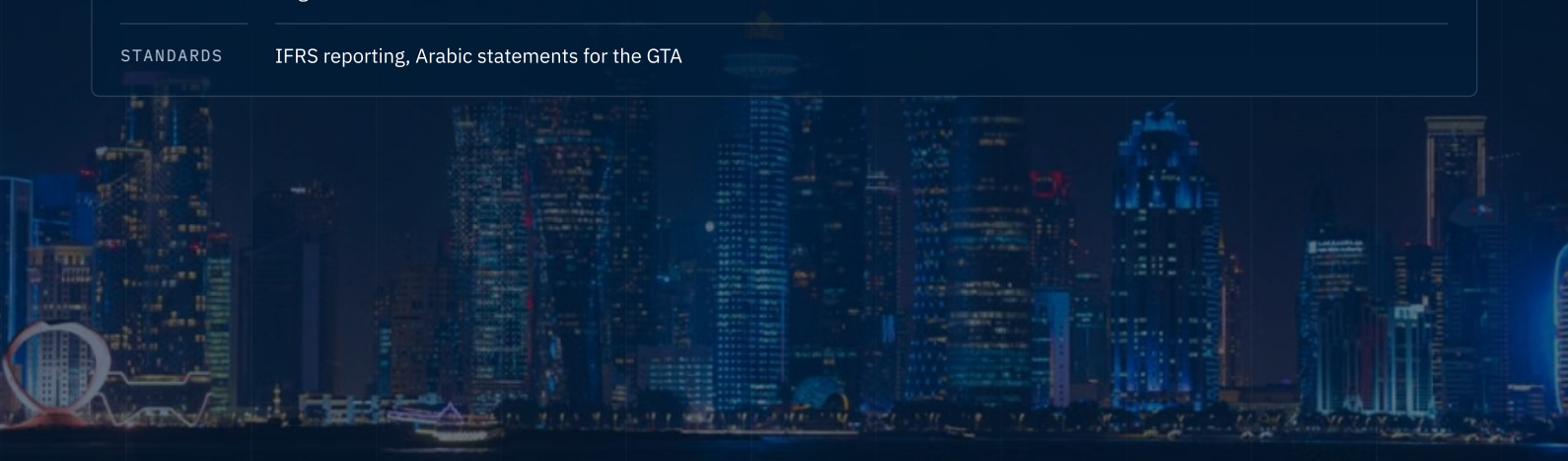
FIRM PROFILE · BID EDITION 2026

AXIOM CONSULTANTS & PARTNERS · DOHA, QATAR

Accounting, tax, audit management and company setup, *run by one team in Doha.*

We help local and foreign-owned businesses set up, report and stay compliant in Qatar. Our Managing Partner oversees every engagement, and every filing is planned against Qatar's deadlines before the year begins.

FIRM	Axiom Consultants & Partners
OFFICE	Al Emadi Building, Rawdat Al Khail, Doha
SERVICES	Accounting, Tax, Audit Management, Advisory, Company Formation
NETWORK	Exclusive Qatar member firm of 3E Accounting International
RECOGNITION	Wealth & Finance International awards, 2022 and 2023
LANGUAGES	English and Arabic
STANDARDS	IFRS reporting, Arabic statements for the GTA



2007
in the industry since

1,000+
engagements served

5
service lines under one roof

2
industry awards, back to back

1 day
for a reply from our team

01

About Axiom

A Doha firm of accountants, tax advisers and consultants. Qatar's rules are what we work with every day.

Our purpose: help businesses in Qatar get their numbers right, file on time and use what they file to make better decisions.

Axiom Consultants & Partners works with business owners, finance teams and foreign investors who want straight answers and filings that go in on time. Audit management, tax, accounting, company setup and advisory sit with one team, so nothing falls between two firms.

Clients get access. Our Managing Partner oversees every engagement, our team reviews the work before it reaches the client, and when a client calls, someone who knows the file picks up the phone. We are small enough to know each business and large enough to cover all five service lines.

Getting the numbers right is only part of the job. An audit should show where controls are weak. A tax return should show where the next risk sits. A new company should be able to open its bank account and file its first return without surprises.



Senior attention on every file

Our Managing Partner oversees each engagement and the work is reviewed before it reaches the client. Clients get a direct number and email.

Clear scope, fixed fee

What is included, when it will be delivered and what it will cost are agreed in writing before work starts.

On time, every time

Tax card, monthly withholding tax, the four-month return and audit, transfer pricing and Pillar Two are planned around Qatar's calendar.

To be one of the most trusted accounting, tax and advisory firms in Qatar and the GCC, known for partner access, technical accuracy and advice that clients act on.

We help businesses in Qatar get their reporting right, stay compliant and grow, working to the quality standards of the international firms with the local knowledge and personal service of a smaller one.

Integrity

The honest answer, even when it is not the one the client hoped for.

Excellence

Work to ISA and IFRS, checked internally before the client sees it.

Partnership

We learn the business and stay with it as it grows.

Objectivity

Independent advice and valuations. We decline work that would compromise that.

Proactivity

Clients hear about a deadline or rule change before it affects them.

02

Qatar at a glance

The rules our clients work under, and the three routes into the market.





MAINLAND

MOCI

Ministry of Commerce and Industry licence. The usual route for trading, contracting and services, with up to 100% foreign ownership where the activity allows.

- LLC (WLL), branch, representative office, joint venture
- Tax with the GTA on Dhareeba



FINANCIAL CENTRE

QFC

Licensed by the Qatar Financial Centre Authority, for financial, professional and holding businesses.

- QFC LLC or branch
- Tax with the QFC Tax Department



FREE ZONES

QFZ

Qatar Free Zones at Ras Bufontas and Umm Alhoul, for logistics, technology and industrial activity.

- Customs and tax benefits for activity in the zone
- Free Zones Authority filings

Key compliance figures

Checked against official sources



10 %

Corporate income tax, charged on the foreign-owned share of profit.

SOURCE: GTA



5 %

Withholding tax on in-scope payments to non-residents, filed monthly.

SOURCE: GTA



4 months

After year-end to file the tax return with audited accounts on Dhareeba.

SOURCE: GTA



30 days

To notify the GTA of in-scope contracts, and of changes to tax card details.

SOURCE: GTA



Every year

Foreign-owned companies need audited accounts, whatever their size.

SOURCE: GTA INVESTORS GUIDE

03

Services

Five service lines, delivered by one team that shares a single deadline calendar for each client. Select a service to see the scope.



One team across the business lifecycle

Select a stage to open the service

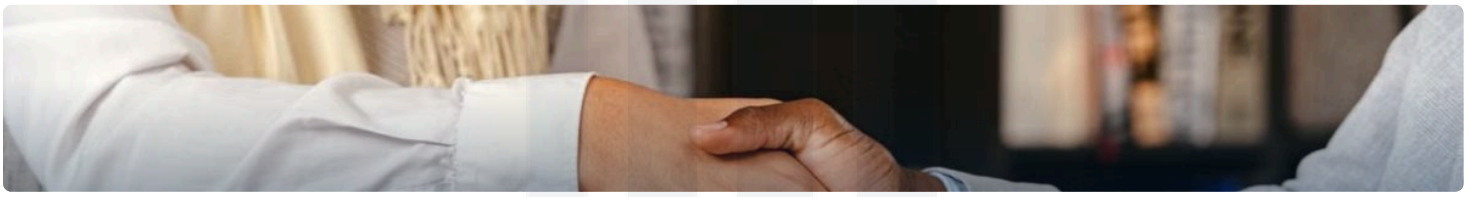
SET UP
Company Formation

RECORD
Accounting

COMPLY
Tax

REPORT
Audit Management

GROW
Advisory



01 · COMPANY FORMATION

Set up in Qatar with the right structure from day one

Route choice, licences, tax card, bank account, visas and PRO work for MOCI, QFC and Qatar Free Zones companies, with up to 100% foreign ownership where the activity allows.

Route and structure
MOCI mainland, QFC or Qatar Free Zones, compared against the client's activity and ownership.

Entity types
LLC (WLL), branch of a foreign company, commercial representative office, joint venture, QFC and QFZ companies.

Licences and registrations
Commercial registration, trade licence, Chamber membership, establishment card and tax card on Dhareeba.

Bank, visas and PRO
Corporate bank account support, immigration and day-to-day government liaison.

Compliance from month one
The team that forms the company also keeps its books, manages its audit and files its return.

Cross-border groups
Coordination with 3E member firms when the parent or sister companies sit abroad.



02 · AUDIT MANAGEMENT

Statutory audits managed end to end, to a fixed timetable

We plan back from the tax deadline, prepare the schedules and evidence, resolve queries as they come up and file the audited accounts with the return on Dhareeba.

Statutory audit management
Audit-ready IFRS financial statements in English and Arabic for Dhareeba, MOCI, banks and shareholders.

First-time audit preparation
Opening balances, a clean-up of the books if needed, and a clear list of what to prepare.

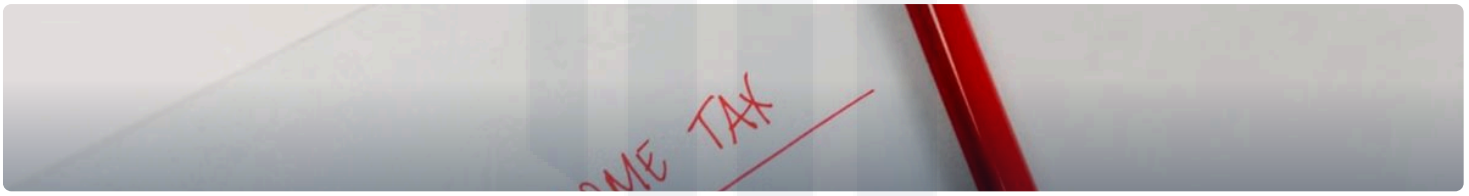
QFC and Free Zones
Accounts and filings that meet QFC Authority and Free Zones Authority rules alongside Qatar tax.

Internal audit support
Outsourced or co-sourced internal audit, risk-based plans and controls reviews with a clear action list.

Special reports support
Schedules for bank covenant certificates, tender and contract certificates, and liquidation reports.

Forensic reviews
Fact-finding when fraud or misconduct is suspected, with evidence prepared to legal standards.

Statutory audit reports are issued by an independent auditor licensed in Qatar.



03 · TAX

Every Qatar tax deadline, planned and filed on Dhareeba

A health check, a 12-month calendar with a name against each date, preparation and Managing Partner review, then filing with the submission receipt sent the same day.

Tax card registration
Dhareeba registration, TIN, and updates within 30 days of a change in ownership, activity or address.

Corporate tax returns
Computation, non-deductible adjustments, exempt share and filing with audited accounts before the four-month deadline.

Withholding tax
Monthly WHT returns, contract reviews, treaty relief claims and Trusted Entity applications.

Contract notifications
GTA notification within 30 days for in-scope contracts with residents and non-residents.

Transfer pricing
Disclosure forms, master file and local file, benchmarking and policy design.

Pillar Two and excise
Scoping, Dhareeba registration and DMTT calculations; excise registration and returns.



04 · ACCOUNTING

Books kept with the audit and the GTA in mind

Outsourced accounting in the client's existing system, with a monthly close checklist the client can see and a year-end pack ready for the auditor.

Bookkeeping and outsourced accounting
Recording, bank and supplier reconciliations and monthly closes, on-site or remote.

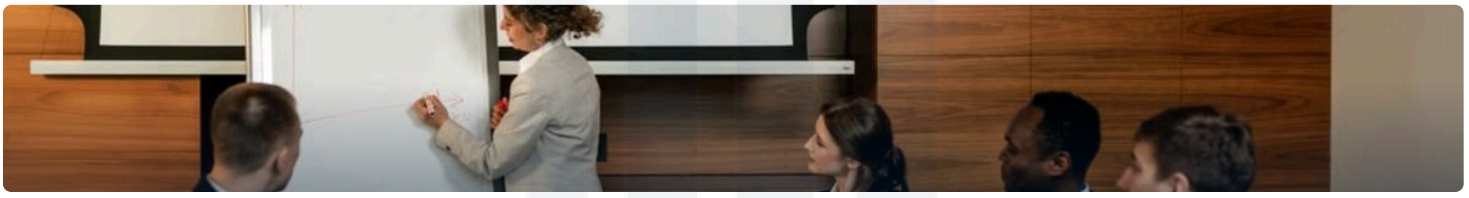
Monthly management accounts
P&L, balance sheet, cash flow and a one-page KPI summary on an agreed date.

Year-end IFRS statements
Prepared to IFRS in English and Arabic, with the schedules the auditor will ask for.

Payroll and WPS
Monthly payroll, WPS salary files, end-of-service gratuity accruals and leave balances.

Policies and costing
Policy manuals, approval workflows and job, standard or activity-based costing.

Interim finance support
Cover for a finance manager, backlog clean-ups, and support through a funding round or audit.



05 · ADVISORY

Practical advice for decisions about money, risk and growth

From a first feasibility study to due diligence on an acquisition, with the tax and reporting consequences worked through by the same team.

Feasibility studies and business plans
Market, projections, legal requirements and risks; models for banks, investors and government programmes.

Market entry
Route, structure and first-year budget for foreign investors, linked to company formation.

Due diligence and valuations
Quality of earnings, net debt, working capital, tax exposures; market, income and asset valuations.

M&A and corporate finance
Target screening through completion and integration; advice on raising debt or equity.

Risk and internal controls
Enterprise risk frameworks, risk registers, delegation-of-authority matrices and procedures.

Regulatory readiness
Pillar Two data, transfer pricing documentation and e-invoicing preparation.

04

How we work

Every engagement follows the same four steps, whatever the service.



01

Scope and fixed fee

A short call, a written scope, a delivery timetable and a fixed fee agreed before work starts.

02

One calendar

Every statutory deadline for the next 12 months goes on a shared calendar with an owner for each date.

03

Prepare and review

Our team prepares the work and our Managing Partner reviews and signs it off.

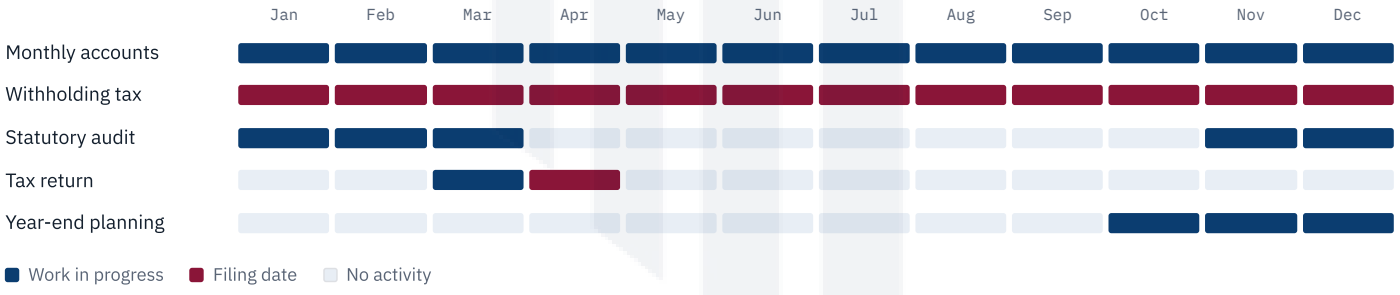
04

File and confirm

We file with the authority and send the client the submission receipt.

A typical compliance year, on one calendar

Example for a foreign-owned LLC with a 31 December year-end. Accounting, audit and tax are planned together so no date slips.

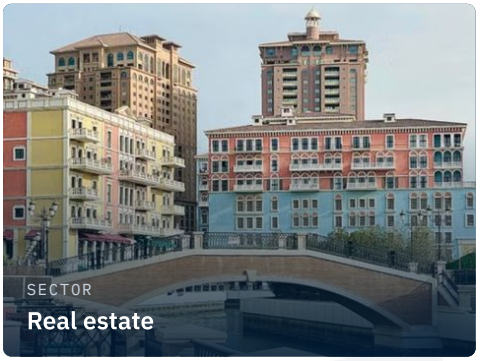


05

Industries

A contractor and a QFC consultancy don't trip over the same rules. Select a sector to see what we watch for.

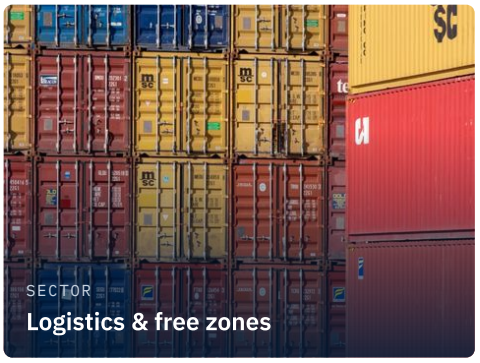












Construction & contracting

Contract revenue booked correctly, the right withholding tax on subcontractors and a clean record with the GTA.

- IFRS 15 contract revenue, variations and retentions
- 5% withholding tax on payments to non-resident subcontractors
- GTA contract notifications within 30 days
- Audit-ready project schedules and job costing

Real estate

Property values, leases and ownership structures reported properly, with tax worked out on the right share of profit.

- IAS 40 investment property and IFRS 16 lease accounting
- Ownership structures and the taxable foreign share of profit
- Pillar Two checks for property groups
- Audit management for developers and landlords

Hospitality & tourism

A firm grip on revenue and stock for hotels, restaurants and tour operators, with audits and excise tax on schedule.

- Revenue and stock controls, outlet by outlet
- Internal audit support and controls reviews
- Excise tax registration and returns
- First-audit preparation for new venues

Trading & retail

Stock and margin figures a business can trust, audited accounts, and the right tax on imports and payments abroad.

- Stock counts, valuation and margin reporting
- Excise tax on imported goods
- Withholding tax on overseas commissions
- Agency and distribution structures

Financial services & QFC

QFC licence and annual filings handled for one fixed fee, with a direct line to our Managing Partner.

- QFC company setup and licensing
- QFC tax returns with the QFC Tax Department
- Audit management and beneficial ownership filings
- Outsourced accounting for regulated firms

Logistics & free zones

Free zone setup, group pricing and audited accounts, planned around how goods actually move.

- Qatar Free Zones setup in Ras Bufontas and Umm Alhoul
- Transfer pricing for related-party flows
- Withholding tax on foreign service providers
- Customs and inventory records that support the audit

We also work with healthcare, education, manufacturing and technology businesses.

Where each sector needs the most attention

● Every client ● Key focus

Area	Construction	Real estate	Hospitality	Trading	Financial & QFC	Logistics
Audit management and tax return	●	●	●	●	●	●
Contract revenue (IFRS 15)	●	·	·	·	·	·
Property and leases (IAS 40, IFRS 16)	·	●	·	·	·	·
Withholding tax	●	·	·	●	·	●
GTA contract notifications	●	·	·	·	·	·
Excise tax	·	·	●	●	·	·
Stock, margin and revenue controls	·	·	●	●	·	●
Transfer pricing	·	·	·	·	·	●
Pillar Two	·	●	·	·	·	·
QFC or Free Zones rules	·	·	·	·	●	●
Internal audit and controls	·	·	●	·	·	·

06

Quality and independence

Every file passes the same checks before it leaves the firm.





Senior review on every file
Our team prepares the work, it is reviewed at senior level, and our Managing Partner signs it off before it reaches the client.

International standards
Financial statements to IFRS, audit support aligned with ISA, and English and Arabic versions prepared in-house.

Agreed scope
What is included, when it is due and what it costs are agreed in writing before work starts.

Objectivity
Our advice and valuations are independent. We decline work that would compromise that.

Official sources only
Rates and rules are checked against the GTA, Dhareeba, MOCI, QFC and Qatar Single Window before we rely on them.

Confidentiality
Client records are used only for the engagement they were shared for.

07

Client tools

Free tools on axiom.qa that let a business check where it stands before it calls us.



Setup cost estimator

Government fees for a new Qatar company by structure and ownership.

Corporate tax estimator

A first view of tax on the foreign-owned share of profit.

Withholding tax calculator

Whether a payment to a non-resident needs WHT, and how much.

Do I need audited accounts?

A quick check against the GTA rules for the business's ownership.

Contract notification check

Whether a contract has to be notified to the GTA within 30 days.

Qatar tax calendar

Upcoming filing dates and alerts on rule changes.

Ask Axiom

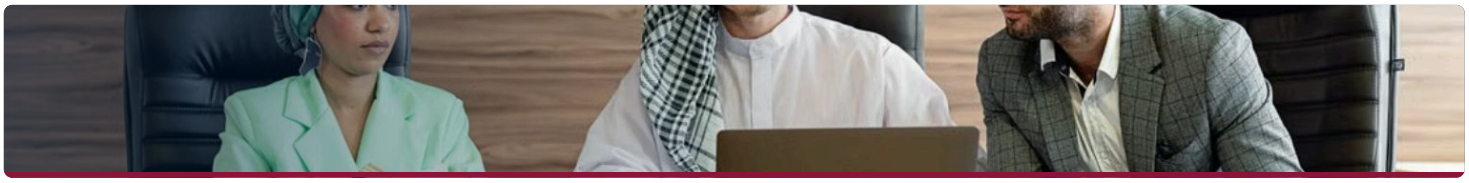
A site assistant that answers common questions from our published guides.

Insights and guides

Plain-English guides to corporate tax, WHT, audits, Pillar Two and e-invoicing.

08 Network and recognition

Independent recognition and an international network behind a Doha team.



2023 · Wealth & Finance International

Best Accounting Management & Consulting Firm, Qatar

Management Consulting Awards.

See the winner listing

2022 · Wealth & Finance International

Best Independent Accounting & Advisory Services Provider, Qatar

Management Consulting Awards.

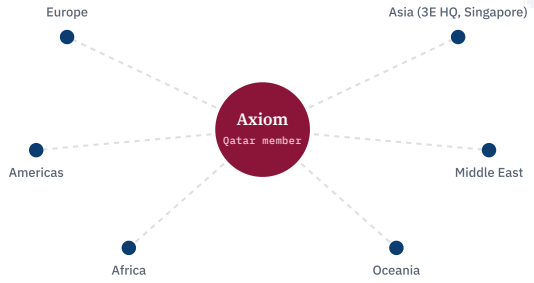
See the winner listing

International network

Exclusive Qatar member firm of 3E Accounting International

A global accounting network headquartered in Singapore. 3E admits one firm per country after a due diligence review, and members commit to replying to every enquiry within 24 hours. For groups that cross borders, we work with the 3E member firm in each country.

See Axiom on the 3E network



One vetted firm per country

3E Accounting International has member firms across Asia, the Middle East, Europe, Africa, the Americas and Oceania. For a group with companies abroad, we bring in the 3E member firm in each country and keep the Qatar side with us.

2007
In the industry
Accounting, audit and tax experience begins

2022
Wealth & Finance award
Best Independent Accounting & Advisory Services Provider, Qatar

2022
3E Accounting International
Admitted as the exclusive Qatar member firm

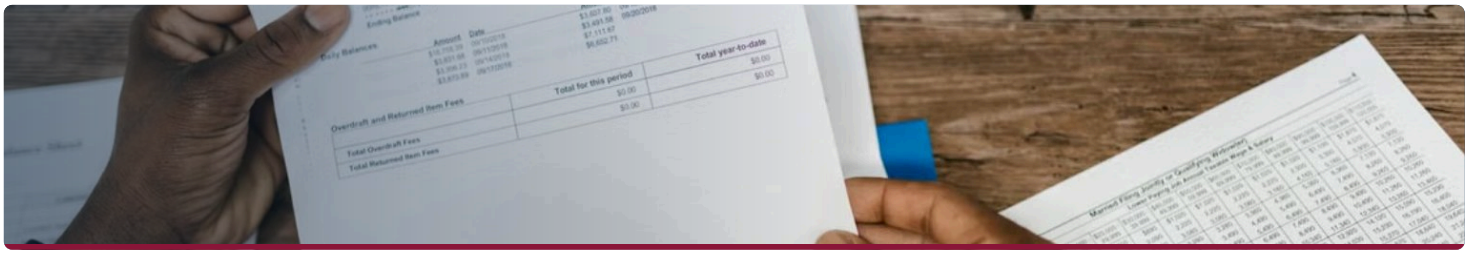
2023
Wealth & Finance award
Best Accounting Management & Consulting Firm, Qatar

Today
1,000+ engagements
Five service lines, one Doha team

09

Trusted by businesses across Qatar

A selection of organisations we have worked with.



AKTOR GROUP OF COMPANIES

BOLLORÉ LOGISTICS

SANTIAGO CALATRAVA ARCHITECTS & ENGINEERS

Strukton Construction & Trading WLL

bits Business Innovation Technologies

ShippingX

VISTAS

PETROSERV

AMBER LUXURY

10

Leadership

Every engagement is overseen by our Managing Partner.



> “Compliance is the minimum we owe a client. The real work is making sure every number a business files also helps it make better decisions.”

Usman Ishtiaq
Founder & Managing Partner

2007	1,000+	5
in accounting, audit and tax since	engagements	service lines overseen

Across more than 1,000 engagements, the same avoidable losses come up: a filing missed by a few days, a structure chosen in a hurry, accounts nobody trusted enough to use. Axiom is built to prevent them. Every engagement starts with an agreed scope and a fixed fee, every deadline is planned before the year begins, and every piece of work is reviewed at senior level before it reaches the client.

11

Why Axiom

What a client gets by appointing one Doha team for the whole compliance year.



One deadline calendar

Tax card, monthly WHT, year-end, audit and tax return planned together.

No hand-offs

The people who keep the books also prepare for the audit and file the return.

Senior review

Our Managing Partner oversees every engagement from scope to filing.

Fixed fees, agreed upfront

Scope, timetable and fee in writing before work begins.

Arabic in-house

Arabic financial statements and GTA correspondence handled by our team.

Reach beyond Qatar

Vetted 3E member firms for group companies in other countries.

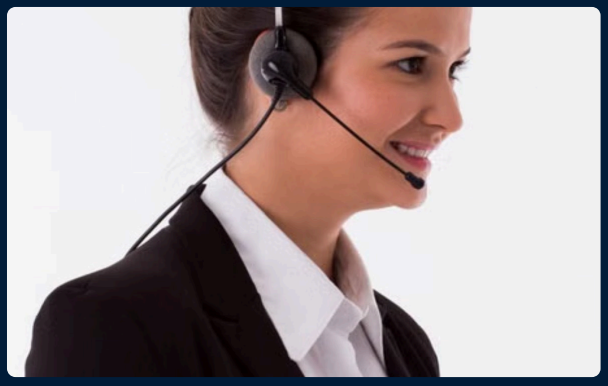
FIRM DESCRIPTIONS FOR BID FORMS

Short (about 50 words)

Axiom Consultants & Partners is a Doha firm providing accounting, tax, audit management, advisory and company formation services in Qatar. In the industry since 2007, with 1,000+ engagements served, Axiom is the exclusive Qatar member firm of 3E Accounting International and a two-time Wealth & Finance International award winner.

Long (about 100 words)

Axiom Consultants & Partners helps local and foreign-owned businesses set up, report and stay compliant in Qatar. One Doha team covers company formation, statutory audit management, tax, accounting and advisory, so every filing sits on a single deadline calendar. Our Managing Partner oversees each engagement, and work is reviewed at senior level before it reaches the client. Scope and fees are agreed in writing upfront. In the industry since 2007 with 1,000+ engagements served, Axiom is the exclusive Qatar member firm of 3E Accounting International and was recognised by Wealth & Finance International in 2022 and 2023.



12 · CONTACT

Talk to our team

Send us the tender scope or a few lines about the business. Our team replies within one business day, Sunday to Thursday.

PHONE	+974 7051 6516
EMAIL	info@axiom.qa
OFFICE	Al Emadi Building, Rawdat Al Khail, Doha, Qatar
WEB	axiom.qa